





# GLOBAL 6000 MARKET OVERVIEW JULY 2017

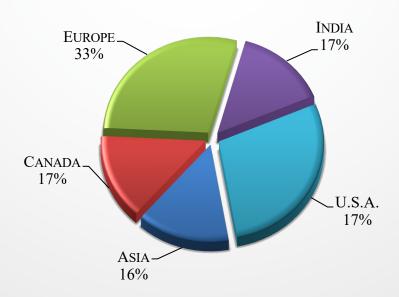
Currently, there are 6 Global 6000s for sale of 258 aircraft, representing 2% of the active fleet.

#### CURRENT GLOBAL 6000 MARKET SUMMARY

| AIRCRAFT SUMMARY    | Low          | HIGH         | AVERAGE      |
|---------------------|--------------|--------------|--------------|
| ASKING PRICE        | \$28,500,000 | \$48,800,000 | \$40,150,000 |
| AIRFRAME TOTAL TIME | 69           | 1,601        | 541          |
| MANUFACTURE YEAR    | 2012         | 2017         | 2015         |
| DAYS ON MARKET      | 43           | 937          | 522          |

FIGURES BASED ON ASKING PRICES, NOT SALE PRICES. BASED ON 6 AIRCRAFT PRICES AND 6 AIRCRAFT FOR SALE

#### CURRENT GLOBAL 6000 MARKET BY SELLER LOCATION



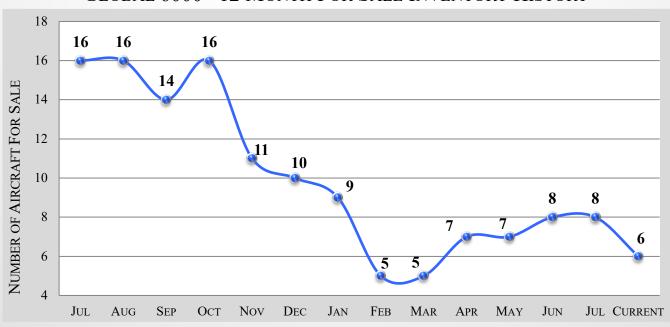




#### GLOBAL 6000 – 6 MONTH MARKET HISTORY

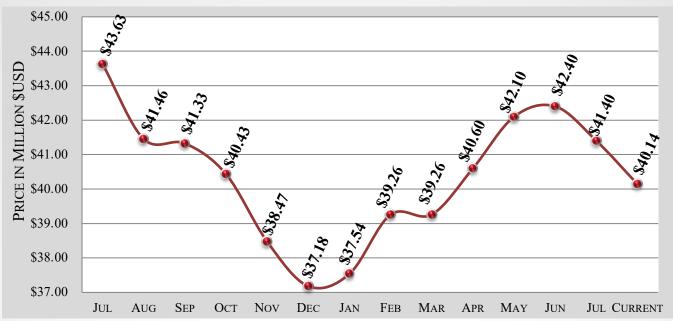
| Month                     | Mar     | APR     | MAY     | JUNE    | July    | CURRENT | AVERAGE |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|
| AVERAGE<br>ASK PRICE      | \$39.3M | \$40.6M | \$42.1M | \$42.4M | \$41.0M | \$40.2M | \$41.0м |
| NUMBER FOR<br>SALE        | 5       | 7       | 7       | 8       | 8       | 6       | 7       |
| ACTIVE FLEET              | 229     | 240     | 245     | 247     | 253     | 258     | 245     |
| PERCENTAGE<br>FOR SALE    | 2%      | 3%      | 3%      | 3%      | 3%      | 2%      | 3%      |
| AVERAGE<br>YEAR           | 2014    | 2014    | 2015    | 2015    | 2015    | 2015    | 2015    |
| AVERAGE DAYS<br>ON MARKET | 414     | 420     | 416     | 379     | 428     | 522     | 430     |
| AVERAGE<br>AIRFRAME TIME  | 670     | 550     | 434     | 399     | 373     | 541     | 495     |
| TRANSACTIONS              | 0       | 1       | 1       | 2       | 0       | TBD     | 4 Total |

#### GLOBAL 6000–12 MONTH FOR SALE INVENTORY HISTORY

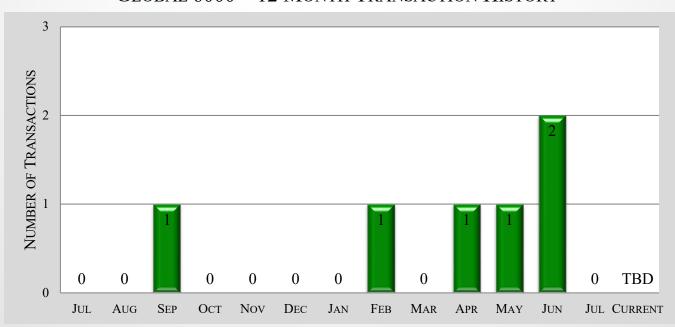




#### GLOBAL 6000 – 12 MONTH ASKING PRICE TREND



#### GLOBAL 6000 – 12 MONTH TRANSACTION HISTORY





### GLOBAL 6000 – AIRCRAFT BLUE BOOK VALUATIONS

| YEAR | Average<br>Retail | AVERAGE WHOLESALE | TREND      |
|------|-------------------|-------------------|------------|
| 2012 | \$31,000,000      | \$27,514,000      | +\$887,000 |
| 2013 | \$35,000,000      | \$31,064,000      | +\$887,000 |
| 2014 | \$37,000,000      | \$32,839,000      | No Change  |
| 2015 | \$41,000,000      | \$36,390,000      | No Change  |
| 2016 | \$49,000,000      | \$43,490,000      | -\$888,000 |
| 2017 | \$62,310,000      | \$55,303,000      | No Change  |

The above information valid July through September.

### GLOBAL 6000 – VREF VALUATIONS

| Year | Average<br>Retail | AVERAGE WHOLESALE | Trend        |
|------|-------------------|-------------------|--------------|
| 2012 | \$32,000,000      | \$28,800,000      | -\$500,000   |
| 2013 | \$34,000,000      | \$30,600,000      | -\$500,000   |
| 2014 | \$36,000,000      | \$32,400,000      | -\$3,000,000 |
| 2015 | \$40,000,000      | \$36,000,000      | -\$4,000,000 |
| 2016 | \$42,000,000      | \$37,800,000      | -\$4,000,000 |
| 2017 | \$62,310,000      | \$56,203,600      | No Change    |

The above information valid July through September.



### GLOBAL 6000 MARKET DETAILS AS OF JULY 2017 ARRANGED BY YEAR

| YEAR | DAYS ON<br>MARKET | ASK PRICE    | AIRFRAME TOTAL<br>TIME | LOCATION |
|------|-------------------|--------------|------------------------|----------|
| 2012 | 972               | \$28,500,000 | 1,601                  | Europe   |
| 2014 | 937               | \$36,000,000 | 808                    | India    |
| 2013 | 748               | \$39,000,000 | 380                    | Europe   |
| 2017 | 108               | \$48,500,000 | 69                     | Asia     |
| 2016 | 325               | \$44,900,000 | 157                    | Canada   |
| 2015 | 43                | \$44,000,000 | 232                    | U.S.A.   |

### GLOBAL 6000 MARKET DETAILS AS OF JULY 2017 ARRANGED BY DAYS ON MARKET

| YEAR | DAYS ON<br>MARKET | ASK PRICE    | AIRFRAME TOTAL<br>TIME | LOCATION |
|------|-------------------|--------------|------------------------|----------|
| 2015 | 43                | \$44,000,000 | 232                    | U.S.A.   |
| 2017 | 108               | \$48,500,000 | 69                     | Asia     |
| 2016 | 325               | \$44,900,000 | 157                    | Canada   |
| 2013 | 748               | \$39,000,000 | 380                    | Europe   |
| 2014 | 937               | \$36,000,000 | 808                    | India    |
| 2012 | 972               | \$28,500,000 | 1,601                  | Europe   |



## GLOBAL 6000 MARKET DETAILS AS OF JULY 2017 ARRANGED BY ASKING PRICE

| YEAR | DAYS ON<br>MARKET | ASK PRICE    | AIRFRAME TOTAL<br>TIME | LOCATION |
|------|-------------------|--------------|------------------------|----------|
| 2012 | 972               | \$28,500,000 | 1,601                  | Europe   |
| 2014 | 937               | \$36,000,000 | 808                    | India    |
| 2013 | 748               | \$39,000,000 | 380                    | Europe   |
| 2015 | 43                | \$44,000,000 | 232                    | U.S.A.   |
| 2016 | 325               | \$44,900,000 | 157                    | Canada   |
| 2017 | 108               | \$48,500,000 | 69                     | Asia     |

### GLOBAL 6000 MARKET DETAILS AS OF JULY 2017 ARRANGED BY TOTAL TIME ON AIRFRAME

| YEAR | DAYS ON<br>MARKET | ASK PRICE    | AIRFRAME TOTAL<br>TIME | LOCATION |
|------|-------------------|--------------|------------------------|----------|
| 2017 | 108               | \$48,500,000 | 69                     | Asia     |
| 2016 | 325               | \$44,900,000 | 157                    | Canada   |
| 2015 | 43                | \$44,000,000 | 232                    | U.S.A.   |
| 2013 | 748               | \$39,000,000 | 380                    | Europe   |
| 2014 | 937               | \$36,000,000 | 808                    | India    |
| 2012 | 972               | \$28,500,000 | 1,601                  | Europe   |



### GLOBAL 6000 MARKET DETAILS AS OF JULY 2017 ARRANGED BY LOCATION

| YEAR | DAYS ON<br>MARKET | ASK PRICE    | AIRFRAME TOTAL<br>TIME | LOCATION |
|------|-------------------|--------------|------------------------|----------|
| 2017 | 108               | \$48,500,000 | 69                     | Asia     |
| 2016 | 325               | \$44,900,000 | 157                    | Canada   |
| 2013 | 748               | \$39,000,000 | 380                    | Europe   |
| 2012 | 972               | \$28,500,000 | 1,601                  | Europe   |
| 2014 | 937               | \$36,000,000 | 808                    | India    |
| 2015 | 43                | \$44,000,000 | 232                    | U.S.A.   |

### GLOBAL 6000 MARKET DETAILS AS OF JULY 2017 RECENT CHANGES TO FOR-SALE INVENTORY

| YEAR | DAYS ON<br>MARKET | ASK PRICE    | AIRFRAME<br>TOTAL TIME | LOCATION | STATUS            |
|------|-------------------|--------------|------------------------|----------|-------------------|
| 2016 | 59                | \$44,500,000 | 156                    | U.S.A.   | Withdrawn 2017-09 |
| 2017 | 92                | \$48,800,000 | 23                     | U.S.A.   | Sold 2017-08      |
| 2015 | 219               | \$48,900,000 | 10                     | U.S.A.   | Sold 2017-08      |

#### Disclaimer

Market changes are based on responses from sellers and agents. These changes have been reported, but not yet confirmed. Altus Aviation offers the details of these aircraft in good faith but cannot guarantee or warrant the accuracy of this information nor warrant the condition of the aircraft. A buyer should instruct his agents, or his surveyors, to investigate such details as the buyer desires validated. These aircraft are offered subject to prior sale, price change, or withdrawal without notice.

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